

FOREFRONT

salesforce

Advanced Quote Accelerator for Process Manufacturing

ForeFront combines Salesforce CPQ and the advanced technology of Logik.io to deliver a fast, exceptionally accurate quoting solution.

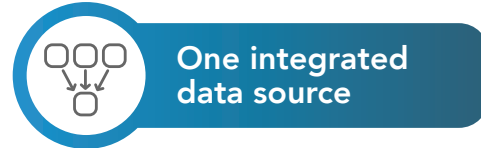
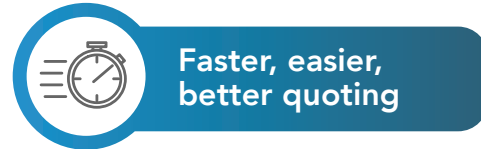
Preparing quotes in Microsoft Excel is hurting your bottom line. With pricing errors that lead to lower-than-expected margins. With incorrect and out-of-date cost data for materials and operations. With revenue leakage from manual approval processes and missed margins. And with time-burning re-entry of data between the opportunity, quote and order phases.

Our **Advanced Quote Accelerator for Process Manufacturing** combines the Salesforce Platform, Salesforce CPQ and the sophisticated capabilities of Logik.io to solve these problems – and gives you the solution you need to shorten time-to-quote and improve quote accuracy.

With a solution built with Advanced Quote Accelerator, you get...

- A single, central data structure – integrated with your ERP – to ensure your data is current and correct across your organization.
- A clean, intuitive user interface designed so your people enter data only once.
- A fast, highly automated and powerful quoting engine that quickly delivers complete, correct quotes.
- A solution that easily accommodates and incorporates equipment, material and operational changes.
- Insightful and actionable analytics that offer insight and the opportunity to find new efficiencies.

Leave Excel behind. Move forward to a modern, sophisticated quoting solution. **Get the capabilities and speed you need now with Advanced Quote Accelerator for Process Manufacturing.**



ForeFront delivers: Packaging manufacturer

A manufacturer of flexible packaging utilized an extremely large Microsoft Excel spreadsheet for its complex quoting – a slow, highly manual method that was unsustainable with growth. What's more, the company frequently offers customers multiple pricing options based on volume discounts and other factors. A new approach was needed. But which one?

The answer to these quoting challenges was an ERP-integrated Salesforce CPQ solution that centralizes data in a single location, offers fast accurate quoting, efficiently manages approval processes, enables easy updates to the product catalog, and ensures that critical pricing, margin, cost and other quoting data is current, consistent and accessible throughout the organization.

**With Excel as
your quoting
tool, you have
two problems:
Your process
is manual, and
your data is not
connected.**

Get more information.

To learn more about **Advanced Quote Accelerator for Process Manufacturing**, contact:



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Salesforce Expertise and Integration Excellence

ForeFront is a global systems integration firm that provides a broad range of solutions utilizing the Salesforce Automotive Cloud, Manufacturing Cloud, Revenue Cloud, Service Cloud, Commerce Cloud and Experience Cloud.

Our strong experience and deep knowledge of the Salesforce multi-cloud platforms give us the ability to solve complex challenges in the manufacturing, automotive, energy, healthcare/life sciences, consumer packaged goods, media and technology/software industries.

With offices across the United States and Europe, we work every day to keep our market-leading client companies *at the forefront*.

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