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MuleSoft Robotic Process Automation (RPA) + AI Solution Accelerator

Pre-built package to help manufacturing organizations modernize operations and dramatically boost productivity and efficiency.

The Case for Automation

Repetitive, manual tasks are a pain point that every manufacturer can relate to, but MuleSoft's RPA solutions are changing the game for cutting-edge manufacturing organizations. When combined with the power of AI, RPA becomes even more effective.

RPA is about more than just automating and streamlining processes, though.

It's also about unlocking quality-of-life upgrades that free up time, so teams can tackle more important business problems.

> "ForeFront's RPA solution is the **single biggest game changer** for Lamons in our 76-year history. **We'll see a 15-20% increase in time savings** for order entry and a substantial decrease in order entry errors."
>
> Kristoffer Beezley
> SVP Sales & Strategic Business Development, Lamons

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Common RPA Use Cases

Scale with efficiency and get near-immediate ROI.

Automated Order Entry

- Reduce manual entry of emailed POs
- Pulling out specific data from Orders using OCR
- Creating an order with customer specific data
- Validate data and alert on mismatch
- Actionable Insights

Invoice Processing

- Pulling out specific data from invoices using OCR
- Check invoices against orders placed
- Cross-check for any duplicates
- Updating invoice records in the company's ERP.
- Update Customer on outstanding balances

RFP Processing

- Reduce manual time to input RFP data into Salesforce
- Validate RFP Data
- Opportunity Creation
- Engineering data pushed to Engineering
- Deduplication
- Ensure smaller items are captured

Customer Service

- Reduce the number of manual emails Agents send
- Automate replies to customers for:
  - Order Status
  - Shipping Updates
  - FAQs and common requests

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ForeFront's RPA Value-Add

Why partner with ForeFront to implement RPA and AI?

1. **We build intelligent roadmaps** to help you rationalize which processes to automate with RPA (because cookie-cutter automation is rarely effective).

2. **Our automation recommendations are always ROI-driven.** We identify processes that will generate the highest ROI and adoption at scale.

3. **We've done this before.** As early adopters of RPA, we understand exactly how, when, and where to implement this technology.

"The MuleSoft RPA product enables Lamons to shift its time from order entry to tasks that truly require human interaction, therefore **getting more value out of our workforce and further enabling our Sales Team to capture more Sales**."

David Green, Senior VP of IT, Lamons

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ForeFront's RPA + AI Accelerator includes everything you need to start leveraging MuleSoft RPA and AI

2-week remote discovery blueprint to identify the highest ROI processes to automate:

- Analysis of current processes
- Best practice recommendations
- Roadmap + implementation plan

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How ForeFront Accelerates Time-to-Value

- **Proven MuleSoft RPA expertise** – Ask us about our automation wins! In one example, we helped Lamons Manufacturing achieve 15-20% time savings by automating a manual, time-intensive purchase order entry process. **Read the full story here**.

- **Real-world industry experience** – We know your workflows and understand your challenges, because we've been there.

- **Full Salesforce multi-cloud capabilities** – We map business outcomes to the full range of Salesforce solutions to drive end-to-end digital transformation for innovative manufacturers.

To learn more about our MuleSoft RPA + AI Accelerator, and other Salesforce solutions, contact us!

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